

How will the

Leadbitter Consortium

help me?



New Delivery Partners
New Relationships
New Funding Mechanisms

Leadbitter Consortium

HCA Delivery Partner Panel member
Central and Southern regions





What



The HCA Delivery Partner Panel (DPP) is a new initiative which will provide public land owners with an OJEU compliant One-Stop-Shop resource for direct development and construction related works and services. The panel, split into three regions (North, South and Central), will be made available to Local Authorities, RDAs, RSL partners and other public sector agencies.

one-stop-shop



Aims and Objectives

- Opportunity to change the way housing is delivered.
- Encourage new entrants into the housing market.
- Help speed up the procurement process.
- Encourage construction firms into the housing market sector for the first time.
- Meets the long term needs of the community.
- Develop sustainable communities and homes that people want to live in.
- Maximise the efficiency of investment and investing reward back into the project.
- Create employment and training opportunities for local communities.
- Ensure Quality Design and Placemaking.
- Create mixed used developments that meet current and future community needs.

encourage new entrants

maximise the efficiency

ensure quality



Homes & Communities Agency

“ This panel supports our aim of encouraging new entrants into the housing market. Several construction firms have been successful, many bringing with them experience of the planning system and of partnerships with the public sector. ”

**Eamonn Boylan
Director of New Ventures and Partnerships, HCA**



Who



The Leadbitter Consortium, led by the Leadbitter Group and fully supported by the expertise and services of Sovereign Housing Group, has been created to bring innovation, value for money, improved delivery, and new approaches to the housing market in response to challenging conditions.

Leadbitter Consortium

Services



The Leadbitter Consortium will provide public sector agencies with access to a broad range of works and services related to all stages of the development process. The extent of services will depend on the complexities of the site and the depth of experience within the agency.

innovation

value for money



- Project and programme management.
- Consultation with stakeholders to define project objectives.
- Advice on funding and cost, raising finance, optimising whole life cost.
- Land assembly and planning.
- Advice on site acquisition, grant funding and securing planning permission.
- Design and construction of residential and mixed use developments.
- Development of construction skills and apprenticeships.
- Early market engagement and sales advice.

improved delivery

“ We are delighted to have been appointed to the HCA Delivery Partner Panels in the Central and Southern regions. The HCA’s approach provides an innovative and efficient way to create value, attract investment and stimulate the housing market. ”

Bob Rendell
Leadbitter Group Chief Executive

Leadbitter
Group



How

Implementation

simple method

The Delivery Partner Panel has been set up to provide a simple method of procuring services. The public authority will be required to sign a letter of agreement with the HCA before undertaking a short mini-competition exercise to select a Delivery Partner. This procurement exercise will help select the right Partner to deliver the specific services for the Client.



partnership

flexible

The DPP has been established to be as flexible as possible and once a Partner has been selected, project specific agreements will be signed between the parties to suit the requirements of the project and the land disposal arrangements.



shared risk

This partnership way of working will take account of the value of land invested, shared risk and return and available grants for housing. Completed homes could then be transferred to a Registered Social Landlord, to the Private Rental Sector Initiative partners or sold on the open market through Leadbitter Homes, the Leadbitter Group's sales division.



“Sovereign, a leading social housing group and significant provider of affordable housing, is delighted to be working with the Leadbitter Group to deliver excellent services across the development spectrum to support the HCA Delivery Partner Panels.”

Phil Stephens
Group Development Director of Sovereign





Key Features

speed

Speeding up development process by utilising the services of an OJEU compliant delivery partner

reduced cost

Reducing development costs by using the services of an experienced delivery team with robust, market tested development procedures

quality

Providing innovative development model arrangements which enable more to be invested in the quality of the scheme

partnership

Providing a partnering framework which provides local stakeholders with a voice in the process

opportunities

Emphasis on not only delivering high-quality homes, but also using construction projects to create long-lasting benefits for the surrounding community through local training and employment initiatives

“*In the current climate it is crucial that we have a range of players on the pitch to deliver much needed new homes at an affordable price in places that people want to live*”

Sir Bob Kerslake
Chief Executive of the Homes and Communities Agency



Contact



Graham Brown
DPP Strategic Director
01795 434700
grahambrown@leadbitter.co.uk



Phil Stephens
Group Development Director
01635 277443
phil.stephens@sovereign.org.uk



Russell Houghton
DPP Director - West
02920 546260
russellhoughton@leadbitter.co.uk



Darren Welch
DPP Director - East
01795 434700
darrenwelch@leadbitter.co.uk

Please contact a consortium representative for an individual consultation on how we can help you.

Leadbitter Group

Grange Court, Abingdon Science Park
Abingdon, Oxfordshire, OX14 3NB
01235 544500
www.leadbitter.co.uk

Sovereign Housing Group Limited

Woodlands, 90 Bartholomew Street
Newbury, Berkshire, RG14 5EE
01635 572220
www.sovereign.org.uk

